

ALLIO OTTIS

MEDIA SERVICES AND ADVISORY

YOUR VISION

Making your vision work financially as well as creatively is hard work.

Finding the right professional advisors to help, people who really know what you do, can be just as hard.

We are Alliotts' Media, a team of specialist accountants, business advisors and tax advisors who understand the challenges you face and exactly what support you need to make your project a success.

Our support to businesses and individuals in the media space covers a full range of specialist accounting, tax, audit and corporate finance services and advice.

We've been working with creative industries since the '60s; we're passionate about what we do and have been involved with renowned TV classics and various film genres over the years.

This experience means you'll have the comfort of knowing that we speak your language and you won't have to explain what you do, or what you need.

With sector knowledge, a wide range of services and a passionate team, you can leave us to do the things we do best, while you concentrate on bringing your vision to reality.

ABOUT ALLIOTTS' MEDIA

Alliotts LLP is an independent mid-tier firm of professional advisors with offices in Covent Garden and Guildford.

Our media team is made up of experienced sector specialists who have a combination of tax, accounting, auditing and corporate finance skills.

We've actively advised the industry for almost 60 years, working with independents, classic British productions, Bollywood films, and Oscar winning blockbusters.

ABOUT ALLIOTTS' MEDIA

Reassuringly experienced

We're proud to have been involved with renowned TV classics and various film genres over the years including, 'The New Avengers', 'The Professionals', 'Snatch', 'Iris', 'Halloween', and 'The Message'. We were the advisors to 'That Good Night', which starred John Hurt in his last film role.

More recently we've advised on: 'Locked Down', 'OBK!', 'Waiting for Anya', 'Always, Sometimes, Never', 'Ronnie's', 'That Good Night', 'Miss Willoughby and the Haunted Bookshop', 'A Bird Flew In', 'Hey You What If?' (BBC CBBC TV series) and 'RuPaul's Drag Race' (TV series).

We were also advisors to Twickenham Studios, the home of many iconic British films, for over 20 years.

Your success is important to us

We work with companies and individuals both on the screen and behind the scenes. We have the technical ability you want and the sector knowledge you need. Most importantly we are interested in you and what you are doing, and are as eager for you to achieve success as you are.

We build strong relationships centred on your needs; we attend the major international film festivals to catch up with and support our clients.

The support you need

Our specialist advice extends across the suite of creative industry tax incentives to include animation, children's TV, high end TV, theatre and video games.

Since the early '90s we've helped countless production companies successfully apply for UK Film Tax Relief.

We've built a reliable network of funders including, funding houses, high net worth individuals and leading banks. Our comfort letters are approved by several banks and financiers.

Film tax refunds

Alliotts' Media currently handles around 15% market share for obtaining film tax credit refunds for independent productions typically with budgets up to £20m. Over the last three years we've successfully applied for and secured in excess of £40m in film tax refunds on behalf of clients.

SPECIALIST SERVICES – PERSONALISED ADVICE

We offer a full range of advisory and compliance services to take your SPV from inception to broadcast.

TAX

- Corporation Tax
- Personal Tax
- Tax Planning
- VAT
- International Tax
- Withholding Tax

UK TAX INCENTIVES

- Film Tax Relief
- Television Tax Relief
- Animation Tax Relief
- Children's TV Tax Relief
- Video Games Tax Relief
- Theatre Tax Relief
- SEIS and EIS

CORPORATE SERVICES

- UK Company Set Up
- Company Formation and Share Issues
- Audit and Assurance
- Distribution and Royalty Audits
- Accounts Preparation
- Financial Accounts
- Operation of Escrow Accounts
- Collections Reporting and Auditing

BRITISH FILM CERTIFICATION

COMFORT LETTERS TO FINANCIERS

“
I've worked with Alliotts throughout my professional career. They really understand the challenges of running a media business. They take a real interest in what you want to achieve and pull out all the stops to make it happen.

Roger M Sewell
Finance Director,
Timeline Television Ltd.

MEDIA SPECIALISTS



ian.gibbon@alliotts.com
+44 (0)7919 334 256

IAN GIBBON

Ian leads Alliotts' Media team. He has 40 years experience looking after film, TV and animation productions. He's also a qualified corporate finance specialist and has been involved in over 200 deals; start ups, fund raising, acquisitions and sales. With this insight Ian helps his media clients achieve their goals.



david.gibbs@alliotts.com
+44 (0)7989 968 966

DAVID GIBBS

A corporate tax advisor for over 25 years, David specialises in working with UK and overseas individuals and companies, advising on Creative Industry Tax Reliefs and incentives. David also help producers gain advances from banks and lending institutions against film tax credits and VAT refunds by providing 'comfort letters'



samuel.ampah@alliotts.com
+44 (0)20 7240 9971

SAMUEL AMPAH

Samuel provides first line support to Alliotts' media partners on media businesses accounts and calculations for film tax relief. He regularly speaks at third party events on a range of topics centred on the media sector, ranging from tax incentives, accounting and growing a business.

MEDIA SPECIALISTS



gregory.ellis@alliotts.com
+44 (0)20 7240 9971

GREGORY ELLIS

Gregory's understanding of the specific and sometimes complex rules surrounding media accounting and experience in both audit and statutory accounts helps ensure that the information provided in the accounts accurately reflects a business. Accounts can act as valuable assets when clients seek funding.



sejal.shah@alliotts.com
+44 (0)20 7240 9971

SEJAL SHAH

Sejal prepares UK film tax relief claims; this allows qualifying companies to claim a deduction or in some cases a tax credit when calculating their taxable profits. Every claim and every film is different which requires a hands on and flexible approach. Sejal also supports David in preparing bank comfort letters.



flora.windebank@alliotts.com
+44 (0)20 7240 9971

FLORA WINDEBANK

Flora prepares financial and production accounts for production companies. A qualified accountant, she identifies eligible expenditure for the claiming of film and TV tax relief. Working closely with producers Flora monitors production budgets and identifies revenue recognition.

SERVICES THAT ADD EVEN MORE VALUE

We are on hand for when you may need ad hoc advice for issues which crop up unexpectedly or for when you need an objective viewpoint.

We are able to provide you with a wide range of business services and advice, including:

External Strategic Support at Board Level

M&A

Human Resources Management Advice

Outsourced Business Services including bookkeeping, accounting and payroll

International Expansion

WHY ALLIOTTS MEDIA?

1

You are important

We will always look for new ways to contribute to your continued success

2

Sector Expertise

Advice and services from experts in the sector

3

Relationship focussed

Track record of building great relationships with our clients

4

Keeping in touch

Committed to communication and responsiveness

5

Accessible

You will always be able to contact your dedicated advisor

6

Experience

Access to a wealth of knowledge and experience

ALLIOTTS

alliotts.com

London Office

Manfield House, 1 Southampton Street,
London, WC2R 0LR

+44(0)20 7240 9971
london@alliotts.com

Guildford Office

3 London Square, Cross Lanes,
Guildford, GU1 1UJ

+44(0)1483 533 119
guildford@alliotts.com



Alliotts LLP is a UK limited liability partnership registered in England and Wales under company number OC430772. A list of members names is available at the principal place of business.

Alliotts LLP is registered to carry on audit work in the UK, regulated for a range of investment business activities and licensed to carry out the reserved legal activity of non-contentious probate in England and Wales by the Institute of Chartered Accountants in England and Wales

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